UTILITY BUSINESS ALLIANCE PUBLIC COMPANY LIMITED

Opportunity Day

19 September 2023



AGENDA

- Overview of UBA
- Financial Highlight 6M/2023
- UBA Business Progress
- Q&A

UBA HISTORICAL STORY

2001 — **UBA was established**

Begin of Start up & Commissioning of Wastewater Treatment System

Begin of Integrated Operation & Maintenance Business (IOM) for Wastewater Treatment Plant

Begin of Engineering Service and Equipment Installation for Wastewater Treatment System

Expand Business Toward Water Supply Treatment System.

Begin of Integrated Operation & Maintenance Business (IOM) for Drainage System

UBA converts to public company limited and listed in Stock Exchange of Thailand

Current major shareholder is NWR 43% and SE 28.67%

2023

UBA BUSINESS MODEL

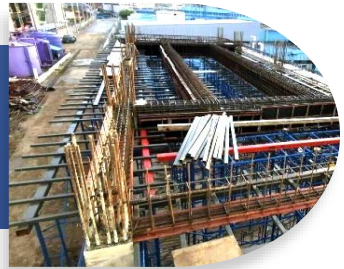
Engineering Services & Equipment Procurement Installation



Design & Consultation



Procurement & Installation



Construction

Integrated Operation & Maintenance Services



Start-up & Commissioning



Operation & Management



Maintenance



Troubleshooting

PRODUCTS



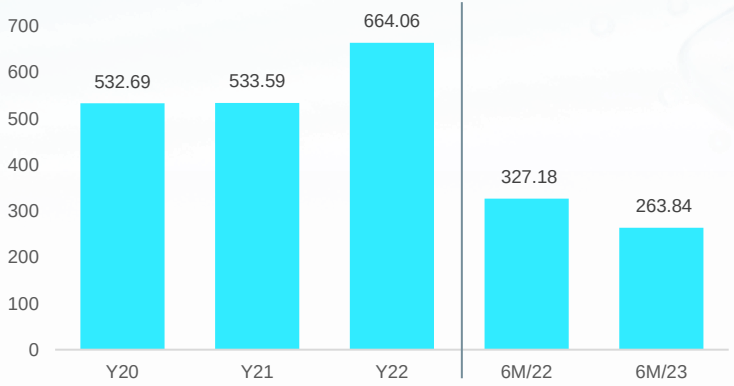
Wastewater Treatment System

Water Supply System

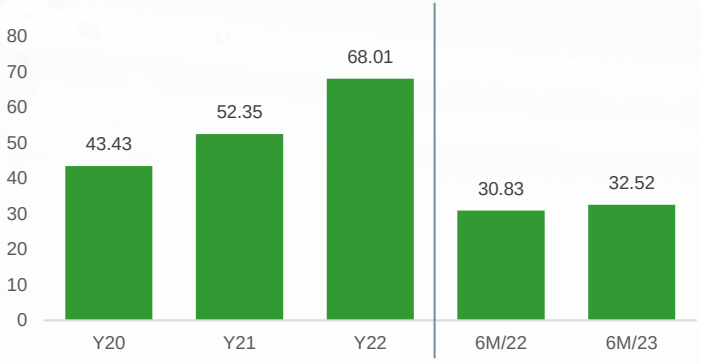
Drainage Tunnel

FINANCIAL HIGHLIGHT 6M/2023

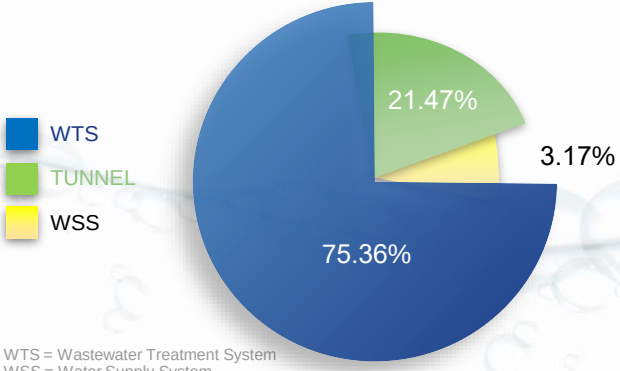
Revenue (MB)



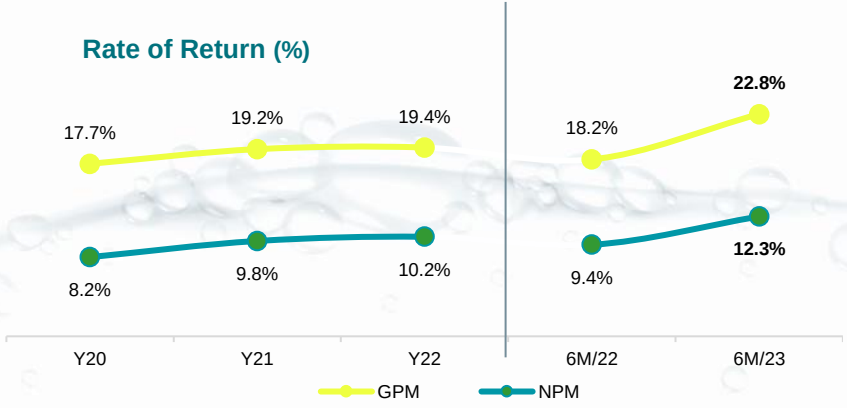
Net Profit (MB)



Revenue by Product



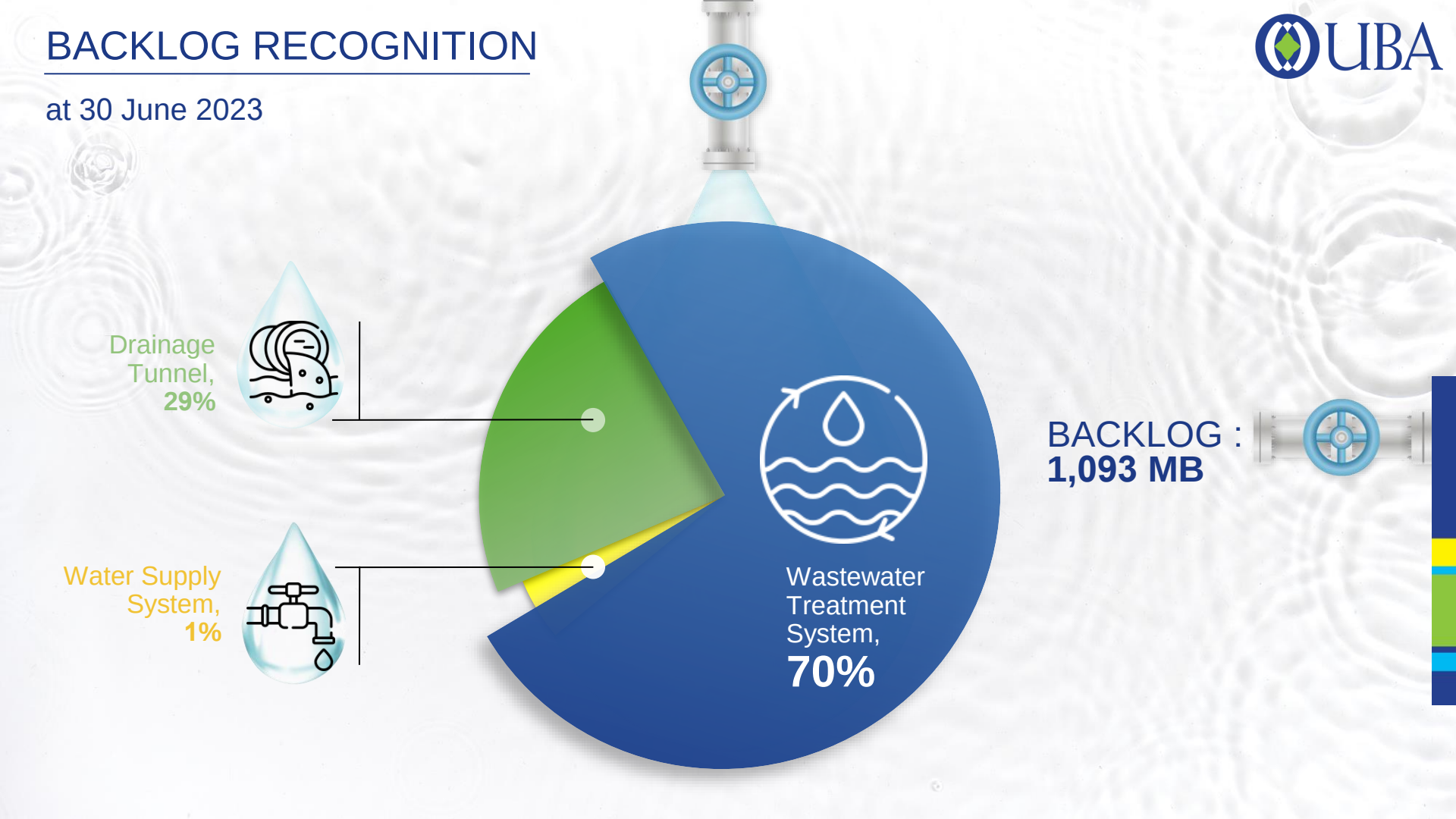
Rate of Return (%)



WTS = Wastewater Treatment System
WSS = Water Supply System
Tunnel = Drainage Tunnel

BACKLOG RECOGNITION

at 30 June 2023

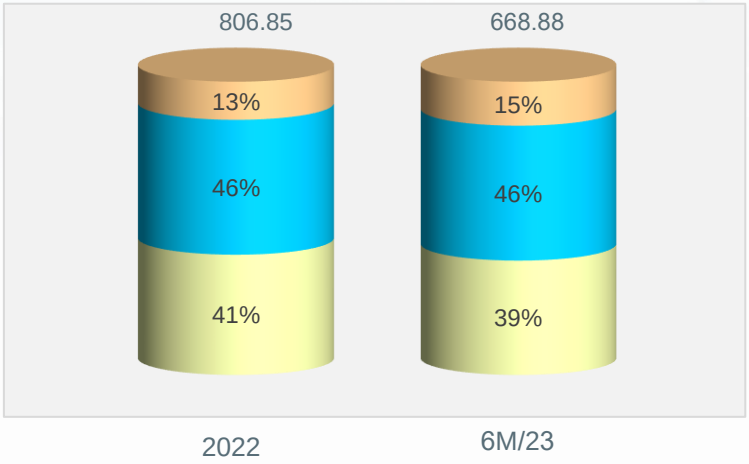


BACKLOG :
1,093 MB

FINANCIAL POSITION

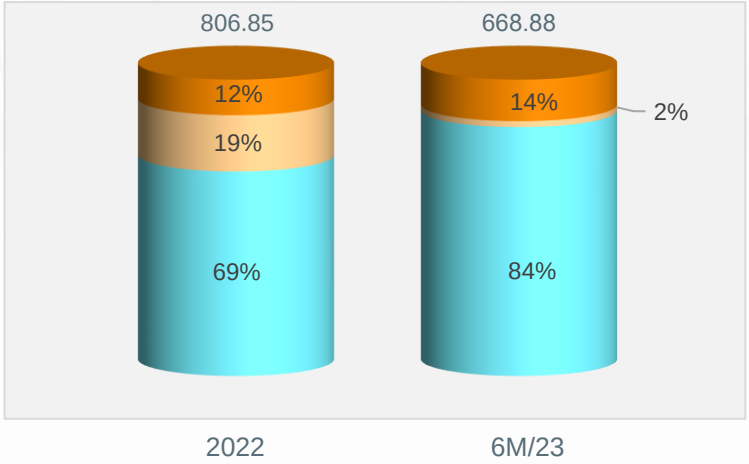
at 30 June 2023

Asset



Other Asset
Trade
Cash

Liabilities & Equity



Other Liabilities
Interest Bearing Dept
Equity

Key Financial Ratio

ROE	15.68
ROA	10.89
D/E	0.18
Net IBD/E	0.02

Unit : MB

Remark :ROE & ROA ratio is calculated based on the net profit of past four quarters and divided by the average of Asset and Equity as of 30/06/2022 and 30/06/2023.

INITIAL PUBLIC OFFERING (IPO) OBJECTIVES

Increase Working Capital



Improve IT System





Machinery Improvement



R&D
- New Products and Services

Loan Repayment



UBA BUSINESS Progress | 2023



Opportunity for UBA
to provide services toward organizations and companies that would like to perform according to principle of sustainable development of the organization ESG (Environmental, Social, Governance)

UBA BUSINESS PROGRESS

Wastewater Treatment Progress for domestic sector opportunity



- Wastewater Treatment in Hospitality Business



- Wastewater Treatment in Restaurant Business



- Wastewater Treatment in Condominium, High Rise building or Buildings



- Wastewater Treatment in Department Store Business



Our Projects

Project for Wastewater Treatment, Water Supply System

Project Type : Wastewater Treatment
“Somdech Phra Pinklao Hospital”

Scope of Work : Procurement & Installation of Machine and Equipment for Wastewater Treatment System

Wastewater Treatment System



Our Projects

Project for Wastewater Treatment, Water Supply System

Project Type : Wastewater Treatment
“Government House of Thailand”

Scope of Work : Procurement & Installation of Machine and Equipment for Wastewater Treatment System



Our Projects

Project for Wastewater Treatment, Water Supply System

Project Type : Wastewater Treatment
“Department Store and Shopping Avenue locating at Samut Prakan Province”

Scope of Work : Procurement & Installation of Machine and Equipment for Wastewater Treatment System



Our Projects

Project for Wastewater Treatment, Water Supply System

Project Type : Wastewater Treatment
“Metropolitan Waterworks Authority”

Scope of Work : Procurement & Installation of Machine and Equipment for Wastewater Treatment System

Water Supply System



More of Our Projects



Our Projects

Project for Wastewater Treatment, Water Supply System

Project Type : Wastewater Treatment
“Chulabhorn Royal Academy”

Scope of Work : Preventive Maintenance for Wastewater Treatment

Wastewater Treatment System



Our Projects

Project for Wastewater Treatment, Water Supply System

Project Type : Wastewater Treatment
“Bhumipol Hospital”

Scope of Work : Preventive Maintenance for Wastewater Treatment

Wastewater Treatment System



คณะแพทยศาสตร์
ศิริราชพยาบาล

UBA

Our Projects

Project for Wastewater Treatment, Water Supply System

Project Type : Wastewater Treatment
“Siriraj Hospital”

Scope of Work : Preventive & Corrective Maintenance of Machine and Equipment for Wastewater Treatment and Flooding Prevention System

Draining Tunnel

Wastewater Treatment System



Our Projects

Project for Wastewater Treatment, Water Supply System

Project Type : Wastewater Treatment
“Restaurant”

Scope of Work : Operation & Maintenance for Wastewater Treatment System



Our Projects

Project for Wastewater Treatment, Water Supply System

Project Type : Wastewater Treatment
“High Rise Condominium located at Pathumwan District”

Scope of Work : Preventive Maintenance for Wastewater Treatment

Wastewater Treatment System



Our Projects

Project for Wastewater Treatment, Water Supply System

Project Type : Wastewater Treatment
“Department Store and Shopping Avenue locating at Samut Prakan Province”

Scope of Work : Integrated Operation & Maintenance for Wastewater Treatment System

Wastewater Treatment System



Our Projects

Project for Wastewater Treatment, Water Supply System

Project Type : Water Supply System
“Metropolitan Waterworks Authority”

Scope of Work : Operation Management of Sludge Treatment Plant

Water Supply System



UBA



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